

Bella&Bona



Bella & Bona is a fast-growing 360° office food solutions company serving companies across Germany. We combine culinary excellence with operational rigor to deliver an outstanding workplace food experience.

Field Sales Internship

City: Munich, Berlin, NRW; Starting date (earliest): At the earliest possible; Duration: 6 months; Remuneration: 2,410 brutto - fulltime internship

Tasks

As Field Sales Intern, your mission is to bring new companies onto Bella&Bona by getting in front of the right people and building a strong pipeline of leads.

This is a fast-paced, high-growth role with real ownership and direct impact.

Your focus will be on:

Field visits - going out to companies in person, every day, to open doors and build relationships.

Cold outreach - cold calling and cold approaching prospects with confidence and persistence.

Growth path to AE - this role is built as the first step toward becoming an Account Executive. You'll start with lead generation and outreach, and grow into running demos and closing deals yourself.

Pipeline ownership - you'll manage your own leads and visits, and gain deep knowledge of CRM system along the way.

Requirements

Based in Berlin, Munich, NRW

Willing to visit companies in person, every day

Comfortable with cold calls and cold outreach

German at C1 or above, fluent English

High ownership and execution focus - you don't wait for instructions, you act

Comfortable working independently in a fast-paced, high-pressure environment

Resilient - you don't take rejection personally and you keep going

What we offer

Direct exposure to how B2B field sales actually works

Steep learning curve and hands-on growth

Real ownership and responsibility from day one

Clear path to a full-time role

Application

Apply directly through our career page <https://bellabona.jobs.personio.de/job/2787056>

Or you can send your application via email careers@bellabona.com

More information at <https://stellenticket.de/207133/HTWB/>

Offer visible until 24/10/26

