

## HERO Software GmbH - Software und IT



Bei HERO Software bringen wir unsere ganze Leidenschaft ein, um Handwerkern den Arbeitsalltag zu erleichtern. Unsere benutzerfreundliche Software bietet dabei eine maximal komplettete, einfache und sichere Lösung, um alle Aspekte effizient zu managen. Wir verstehen die täglichen Bedürfnisse & Herausforderungen wie keine andere Lösung und sind stolz darauf, unseren Kund\*innen ein Werkzeug an die Hand zu geben, das wirklich hilft. Dabei sind die Werte „Ambition“, „Trust“ und „Fun“ ein bedeutender Teil unserer Kultur. Sie helfen uns dabei, eine wertschätzende und vertrauensvolle Umgebung zu kreieren, in der sich jede\*r nach den persönlichen Stärken und Fähigkeiten entfalten kann.

### Working Student Business Development (m/f/d) - Dutch-speaking

Your Mission You will support the HERO team in successfully launching and scaling HERO in the Dutch market and help apply AI tools in day-to-day market expansion work.

City: Hannover; Starting date (earliest): At the earliest possible; Duration: Undetermined; Remuneration: 16-19 Euro; Closing date: 01/04/26

#### Tasks

- Preparing demo accounts for Dutch leads to showcase HERO in the best possible way.
- Supporting the Netherlands team with project management and operational tasks.
- Collecting customer feedback via video calls and helping structure and summarise insights.
- Using and experimenting with AI tools to support research, documentation, analysis, and process optimisation.

#### Requirements

- You are fluent in Dutch and English.
- You are an enrolled student looking for a working student position.
- You are available for a period of at least six months.
- You have a proactive, hands-on mentality with a strong sense of ownership.
- You have first-hand experience and curiosity in using AI tools.
- You have an interest in SaaS, go-to-market execution, and new technologies.
- Experience with SaaS, sales support, or market entry projects is a plus, but not required.

## What we offer

### Flexibility & mobility

- Flexible working hours and location-independent mobile working, supported by a Germany-wide rail pass (Deutschlandticket) subsidized with 29 euros
- 30 days of vacation (including December 24 and 31) plus additional days off (wedding, relocation, birth)
- One volunteering day for a social project that is close to your heart

### Health & prevention

- Stay fit with the bike leasing program and sports offerings from or
- Access to the full range of services offered by our mental health partner
- You will also benefit from additional from Allianz
- Monthly professional shoulder and neck massage at the Hanover office.

### Career & Development

- An annual training budget of currently \$800 for courses, books, or coaching
- Regular feedback and development meetings to support you in your career goals
- A clear HERO career plan to enable you to grow internally

### Teamspirit

- Sensational summer and Christmas parties as well as regular team events
- Annual co-workations with the HERO team within the EU

## Application

### Your application

Do you see your skills, abilities, and, of course, your personality reflected in the job ad? Perfect! Then send us your detailed application here: <https://apply.workable.com/hero-software/j/77BBECCD8/>

More information at <https://stellenticket.de/201608/TUB/>

Offer visible until 30/03/26

