

Lalamove GmbH - Lalamove Germany GmbH

At Lalamove, we believe in the power of community. Millions of drivers and customers use our technology every day to connect, move goods, and support businesses. Since 2013, we have been transforming the logistics industry with fast, simple, and innovative delivery solutions. Today, Lalamove operates across Asia, Latin America, and the Middle East, and we continue to expand globally. Our mission is to make delivery easier for everyone while creating a positive impact in local communities. Join us and help shape the future of logistics.

Sales Working Student (Vietnamese & German Speaking)

We are looking for a proactive and motivated Sales Working Student to support our business growth in Berlin. In this role, you will help identify new business opportunities, engage prospective customers, and contribute to the acquisition and onboarding of new corporate accounts. This is an excellent opportunity to gain hands-on experience in B2B sales, business development, and customer relationship management within a fast-growing technology company. Employment Type: Working Student (20 hours per week)
Contract Duration: Fixed-Term, 6 Months Compensation Range: 20€ per hour

City: Berlin; Starting date (earliest): At the earliest possible; Duration: 6 months;
Remuneration: 20€ /hour

Tasks

- Conduct market and customer research to identify potential business opportunities in Berlin.
- Support the Sales team in acquiring and onboarding new customers through cold calling and door-to-door visits.
- Assist with account management activities and maintain customer data in CRM systems.

Requirements

- Currently enrolled in a Bachelor's or Master's degree, and available to work 20 hours a week on a 6-month fixed-term contract.
- Willingness to proactively approach and engage potential customers through cold outreach activities.
- Fluent in German, as well as very good Vietnamese and English skills.

What we offer

- Public Transport Ticket
- Gym membership subsidy
- Food vouchers
- Fun team events!

Application

Looking forward to see you apply here: <https://www.lalamove.com/career-posts?post-id=56d6a47a-66c5-4aea-b716-2cd6f887410e>

More information at <https://stellenticket.de/205114/FUB/>
Offer visible until 02/08/26

