

## **Leo Express Global a.s. - Business Development**



Leo Express is a Czech railway company based in Prague. We operate long-distance and local train services in the Czech Republic, Slovakia, and Poland, as well as long-distance bus services to Ukraine. We are looking for enthusiastic and talented individuals to join our Business Development team as Business Development Analyst with focus on the German market and support our international growth ambitions, both in PSO tenders and Open Access long-distance services, in Central Europe, including Germany.

### **Hop on the Runaway Train With Us! Business Development Analyst (m/f/d)**

Help us transform public transport and shape the future of European rail! We are looking for enthusiastic and talented individuals to join our Business Development team and support our international growth ambitions, both in PSO tenders and Open Access long-distance services.

City: Prague; Starting date (earliest): At the earliest possible; Remuneration: Base salary, plus performance-related component / KPIs

#### **Working field**

- You are ready to work with us to prepare for our re-entry into the German railway passenger market
- You will conduct strategic market analysis for our participation in PSO tender procedures in Germany and our planned growth with international open access services
- You will support our international Business Development team in preparing business plans, both with your project management skills and in handling individual sub-projects such as operations planning
- You will support and, with your fluent German language skills, assist in professional communication with stakeholders in Germany, for example with public transport authorities and infrastructure managers

#### **Requirements**

- University education in traffic planning or economics (or a comparable subject)
- A high affinity for rail passenger transport and a strong understanding of the operational, technical and commercial context
- Ideally, initial experience in a transport company, for example through an internship
- A good understanding of the German railway passenger market
- Fluent written and spoken German and English
- Strong hands-on mentality and ability to work independently as well as in a team with good soft skills

## What we offer

- Work in a strong international team with colleagues from currently five different European countries and great team events
- Direct communication with the company management
- Individual working hours (including home office)
- Office in Prague within walking distance to the main station
- Extra week of holidays (25 days per year)
- Credits for travel on our trains and buses
- Multisport card and mobile tariff on discounted terms
- Main employment contract

## Application

Please send us your CV and a short letter of motivation in German language explaining why you would like to work with us, with a telephone number where we can reach you, to [kariera@le.cz](mailto:kariera@le.cz)

More information at <https://stellenticket.de/198160/TUB/>  
Offer visible until 06/11/25

